FOCUS SOFTWARE SDN.BHD

MALAYSIA

BUSINESS PROCESS CASE STUDY

FOR

SHAPADU

GROUP OF COMPANIES

Focus Softnet: Global Software Solutions for your business

The Focus Suite of advanced business applications has been evolving since 1992 and has enhanced business efficiency at more than 18,000 corporations across the globe. Conceived by a team of professionals focused on developing cost efficient software solutions for specific industry requirements, the Focus Suite today stands for a wide range of comprehensive, versatile business management applications.

For you, the Focus expertise enables production of customized solutions on short implementation cycles.

Quick Data, Quicker Decisions:

Focus I is a revolutionary product that combines business intelligence (BI) tools with traditional ERP implementations enabling users to run statistical models, analyze data, extract, and generate business intelligence reports on the go.

SHAPADU GROUP OF COMPANIES

Business Process Case Study for FY 2011

Service Provider: **FOCUS Software Sdn. Bhd,**

Beneficiary Organization: **Shapadu Group**

Type of service: (Information Technology & Computing) – **ERP Solution**

Type of Business: **Oil & Gas,**
Civil & Infrastructure,
Security Services,
Renewable Energy,
Properties and Agriculture

Software Used:
Focus I with Business Intelligence Tools for Accounting, Inventory and Order Management

Organization details:

Shapadu Corporation Sdn Bhd was established on March 20, 1984. It has since grown from a modest company in the transportation industry into one of the country's leading diversified Bumiputra companies. They are engaged in various business activities ranging from oil and gas to property development, highway maintenance, logistics and transportation, civil and infrastructure, maintenance of port equipment, provision of solar hybrids systems, trading of technical equipments, telecommunications and security services.

With the clients all over from Government agencies as well as the private sectors, our acheivements can be attributed to a thorough understanding of the various industries in which the client is involved.

- ✓ Established: **1984**
- ✓ Employees: 500+

Critical Business Requirements and Challenges:

Shapadu Corporation was using Microsoft Office solutions for their entire sales and purchase operation before Focus-I got implemented. Their major concern was on tracking of their Projects which is the asset of the company. Shapadu Corporation has their own Projects which are moving within the Government and their agencies.
The reason Shapadu Corporation opted for Focus-I ERP solution was to streamline their entire sales operation which was their major concern. With Existing software Shapadu Corporation was not able to control the Projects within their branches and secondly was not flexible to integrate with third party software for reading barcode data.

Business Solutions:

Focus Software offered its ERP solution called "FOCUS I, an ERP software solution that has the capability to run from remote locations on a centralized database.

The solution being provided to Shapadu Corporation is mainly focusing on their following operational areas to handle complexities of their current business environment.
Apart from the following functional benefits, the system will not only streamline processes but also generate Business and MIS reports for coherent analysis.
The solution, which will be provided, will enable users to input the data in a structured way and thereby extract information in various formats and seamlessly integrate various modules.
As aforesaid, the operational areas covered are as below:

- Order Management, Purchase Module, Sales & Operation Module, Finance Module and Inventory Management.

Which can support:

- Multi Location
- Multi Department and
- Multi Currency environment