



### **NAIF CHICKEN: Business Process Case Study**

Service Provider: **FOCUS Softnet Kuwait** (<http://www.focussoftnet.com/>)

Beneficiary Organization: **NAIF CHICKEN** (<http://naifkw.com/>)

Type of service: (Information Technology & Computing) – **ERP Online Solution using VPN**

Organization details:

#### **Organization Details:**

NAIF Chicken is the pioneers in the chicken industry in Kuwait, The first restaurant was opened in 1985, Naif Chicken restaurants offer healthy meals natural away from equipment and all what is an industrial and away from non-natural additives. Naif, serves the best and widest varieties of fresh chicken sandwiches and meals with reasonable prices & high standards while competing with International Food industries. Naif Restaurants is only one sector of the whole Naif organization. Beside restaurants there are Naif Poultry, Naif Slaughter house, Naif Hatcheries, Naif Feed Mill, Naif Factory & off course Naif Restaurants

At Naif, Quality is the recipe of presenting a diverse food of good taste, well prepared meals, both modern and traditional served in a clean, well maintained restaurant that will impress their customers leaving our doors delighted and excited to come back. To provide continuous cycle of learning for all employees, so that we can have a unified customer satisfaction every day. To attain above by consistently applying policies and practices in a fair, positive and rewarding working environment from our main missions is to go international and becoming the 1st Food Company in gulf, middle east then international.

Line of Business: **Restaurant Management Company**

- Established: 1985
  - Number of Employees: 300+
  - No. of Locations: **2** locations in Kuwait
  - Implementation Duration: 6 Months
- Type of Business: Fast Food Company

Software's used:

1. ERP
2. Currently working on 'Focus I' (ERP Online Solution)
3. Back office Integration with Legacy POS application

## **Naif Food: Business Process Case Study**

### **1. Critical Business Requirements and Challenges:**

1. Finance
2. Inventory & order Management
3. Payroll and HR
4. Integration with Legacy Application for POS which is installed at 40 outlets of Naif within Kuwait
5. Document Authorizations and Approval.

2. Recipe Management using Focus Bill of Material for cost comparisons between standard and actual.

### **Business Solutions:**

Focus Softnet offered its ERP solution called "FOCUS I, an ERP software solution that has the capability to run from remote locations on a centralized database and consolidate all POS postings from all outlets as End of day postings or real time update based on frequency update.

Using our highly integrated Finance and Order Management module, we have achieved the linking of entire Financial, Inventory, POS Posting through which the customer have achieved the following:

- a) Better Monitoring of Financial update from their outlets.
- b) Better Management and reconciliation of outlet based Inventories.
- c) A complete Document workflow starting from Daily Material request from outlets to Outlet based deliveries which are again tightly controlled from the head office.
- d) Naif Chicken can also New Product Receipts from the Legacy POS system and through **Focus** Application Programming Interface (API).

2. Focus has also customized specific Ministry forms in Payroll and HR Module as per the specifications required by Naif Chicken.

#### **For Eg:**

Visa Application

Residence Formalities

Some internal forms related to HR

Both in English and Arabic